

Santoni's Marketplace & Catering Partners with NE Time Systems

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NE Time Systems, a technology services company, is proud to announce that Santoni's Marketplace & Catering has automated its time and labor management processes by utilizing the NE Time Systems solution (powered by NOVAtime)

Lancaster, PA May 15, 2016-- "Great Food & Great Service with Love" is the mission of Santoni's Marketplace & Catering. Located in Glyndon, Maryland, Santoni's Marketplace is a specialty market encompassing old-fashioned customer service with the freshest variety of foods. Santoni's Catering, the 7th largest in Baltimore, is a full-service off-premise caterer approved in over 73 event venues around the state. Santoni's Marketplace & Catering currently employs 160 full and part time employees.

Prior to switching to the NE Time Systems solution (powered by NOVAtime), Santoni's used Amano TruTime. CFO, Susan Zavoyna, explains, "The system was at the end of its lifecycle and was no longer being supported. It also didn't allow us to load an employee schedule to better track schedule versus actual variances. Reporting was also limited. We didn't really feel like we used the time clock system for anything other than processing payroll."

"Being a small company in an industry that has peaks and valleys, it is critical to stay on top of your labor dollars. We felt we needed a system that would help us better analyze scheduled versus actual results. We were also looking for a more robust system of reporting to help our managers analyze labor dollars real-time."

In 2011, Santoni's chose NE Time Systems as their time and labor management partner for the future. Ms. Zavoyna says, "We are pleased with the new system. It integrates well with our payroll software. It has fairly robust reporting tools that can be designed, scheduled and emailed to key managers. Customer service has been responsive to our requests for new items such as instituting a Sunday Premium time for our staff."

"The system allows us to pull out information for analysis. We utilize the reporting function to manage items such as overtime, breaks, and scheduled versus actual hours. The system also allows us to "lock out" a team member preventing them from punching in more than 7 minutes before their scheduled start time. What I find most compelling about the software is the

user-friendly reports that can be scheduled and sent to managers on a regular basis. The fingerprint identification is a good tool to prevent staff from clocking in for other team members. All these tools allow us to better manage our labor dollars.”

According to Ms. Zavoyna, the most dramatic improvement experienced by her team is “Managers now have better tools to manage their labor dollars for their department.” She continues, “Our company definitely has some ‘think out of the box ideas’ and I would suspect we are one of the power users when it comes to reporting. The NE Time Systems always supports us in our cutting-edge approach. Whenever we come up with questions such as ‘Can the system do this?’ they work to help us figure out the best solution to meet our needs.”



“Last year we instituted a Premium Time pay for hours worked on Sunday. We needed this configured correctly so that overtime would also take into account any Sunday Premium time. The team asked clarifying questions to really understand our objectives, adequately tested the system and coordinated with our payroll processor on the changes needed in our payroll export file. It was a seamless transition!”

NE Time Systems is honored to have Santoni’s Marketplace & Catering as a client and is committed to serving them long-term to help them do more of what they do best.

For more information on NOVAtime and how they can help you streamline your workforce management needs, please email sales@novatime.net or call 877.486.6682.
