

Blake Real Estate Improves Productivity with NOVAtime's Workforce Management Solution!

"Everyone at NOVAtime has been very helpful. If I needed anything, they are very happy to help. NOVAtime is a great company to work with."

DIAMOND BAR, CALIF., AUGUST 13, 2013 – NOVAtime Technology, Inc. (<http://www.novatime.com>), a leading provider of enterprise Time and Attendance / Workforce Management solutions, announced that Blake Real Estate and Affiliated Companies (www.blakereal.com) has significantly increased their productivity by utilizing the NOVAtime 4000 Time and Attendance / Workforce Management Solution and NT6500 biometric time clocks.

Founded over fifty years ago and since led by three generations of the Bender family, Blake Real Estate and Affiliated Companies is a first class organization that plays an integral part in the Washington, D.C. area real estate community. With its strong presence in the office building development and management sectors, Blake provides exceptional results to its clients through its full-service operation, extensive experience, and in-depth knowledge in commercial leasing, construction, development, property management, and consulting. Blake considers its staff of experienced and creative real estate professionals to be its greatest asset; therefore, to better manage their number one asset, Blake chose the NOVAtime 4000 workforce management solution.

NOVAtime 4000 is a fully-integrated real-time system that is complete with time, attendance, scheduling, accrual, leave, reporting, and expense features and functionality. Prior to Blake's transition to the NOVAtime 4000 system, Blake utilized paper-based time and attendance methods. Bill Clark, Director of Operations at Blake Real Estate and Affiliated Companies, explains that these paper-based methods involved many hours of manual effort to properly record and allocate time and cost. After implementing the NOVAtime 4000 solution, Mr. Clark states, "Blake has cut the total processing time by seventy percent, from approximately 100 hours per pay period to only 30 hours per pay period." Mr. Clark adds that "every level of the process has been shortened and simplified."

Time and attendance mistakes have also been reduced significantly with the NOVAtime 4000 system, streamlining time collection and payroll processing. Previously, editing and approving timecards involved physically moving paper between teams of people at nine separate locations, for over 260 employees working 30 different job types on 20 different shifts. There was a constant risk for information to be lost, delaying the time collection process. Now, each time punch is verified biometrically, uploaded to the appropriate employee's timesheet in real-time, and automatically calculated based upon rules assigned to the employee. Additionally, this live timesheet data is immediately available to managers, enabling them to handle tardiness, absences, and various other exceptions quickly and efficiently. Mr. Clark adds that the payroll administrator's final review and payroll processing takes only 10-30 minutes, at most. Furthermore, NOVAtime 4000 enables Blake access to all the historical data, and Mr. Clark appreciates "the ability to have verifiable history at your fingertips."

As with any company, transitioning to a new system involves a change in company culture. Mr. Clark stated that, at first, **"fifty percent of managers were resistant to the new system,"** but **"once it was implemented and they processed a few payrolls, they loved it!"** Managers now see the system as a valuable tool that saves them time while ensuring accuracy. Similarly, some employees were initially intimidated by the biometric time clocks. However, Mr. Clark adds, **"Some took to it like fish to water,"** and eventually everyone got accustomed to the clocks over the following weeks.

NE Time Systems, an authorized premium NOVAtime reseller, performed the implementation for Blake. NE Time Systems provided a smooth implementation and cost-effective transition to the new system. Mr. Clark values their ideas and flexibility, and adds that they are **"so easy to work with"** and **"a great partner."** Likewise, NE Time Systems is happy to have the opportunity to serve a top-notch employer, providing excellent customer service. With the NOVAtime 4000 solution and exceptional service from NE Time Systems, Blake Real Estate and Affiliated Companies has increased their capacity to better serve their own clients and their team.



For more information on NOVAtime and how they can help you streamline your workforce management needs, please email sales@novatime.net or call 877.486.6682.
