

Cosway Company, Inc. Builds a Strong Partnership as the NOVAtime 4000 Workforce Management Solution Continues to Accommodate its Unique Business Needs

For over forty years, Cosway Company, Inc. has manufactured fully-integrated, full-service personal care products. The company partners with other forward-thinking businesses to develop high-quality and innovative product offerings that have become the brands familiar to the everyday consumer. Cosway's corporate strategy is to provide top quality, innovative personal care products that are positioned for the target market at cost-effective prices.

The key to Cosway's success is its treatment of customers as valued partners, which entails a heavy focus on meeting the ever-changing needs of all partners' consumers. Cosway constantly invests in the people, technology, and equipment necessary to keep up with the latest trends and necessities, creating exceptional turn-key services.

To ensure that excellent manufacturing practices are maintained—through continuity, consistency, and quality at all levels of operation—Cosway uses innovative technology to manage its workforce. For the best-suited technology solution, the company has been consulting with Employee Management Solutions (www.emsworkforcesystems.com) for several years. Implementation of the right software application and time clock hardware has made it possible for Cosway to easily manage and maintain its round-the-clock workforce. Cosway has been successfully using NOVAtime's Time and Attendance/Workforce Management Solution since 2002.

For time clock technology, the company turned to Schlage (www.schlage.com), who has provided three generations of products to Cosway over the last fourteen years. With the proper application, configuration, and implementation, these time clocks have been successful in helping Cosway manage and control costs throughout many years of company growth. Raul Camacho, Plant Manager, reports, "By controlling payroll dollars, these biometric units provide the cost control we need in order to run our company's facilities."

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Currently, Cosway is utilizing Schlage's GT400BL unit, the newest biometric hand-reader time clock that eliminates the need for manual management of biometric hand templates. These time clocks operate on the NOVAtime 4000 Workforce Management application, a robust and innovative system that utilizes push technology. This means that the GT400BL devices function in real time, without the need for data polling, as time punches are delivered and updated to the system immediately upon entry. This has proven to be a valuable feature of the solution, since Camacho explains that "Managing employees in real time is a necessity in the Manufacturing industry."

NOVAtime 4000 compliments the time clock hardware, and the workforce management solution supports all of Cosway's day-to-day operations through automated processes. Sofie Teves, Cosway's Payroll Manager, is able to manage her own employees, as well as leased employees, within the single system. Yet the benefits of utilizing NOVAtime 4000 do not stop there. "Over the years, NOVAtime's continued growth and ability to adapt the system to our business needs have been what I find to be most appealing about the application," says Teves. "If we require functionality that is not already available in the software, NOVAtime will custom program the application to accommodate Cosway."

With Employee Management Solutions, Schlage, and NOVAtime Technology, Inc. working together with Cosway, the dedicated manufacturing company has attained an accurate, resourceful, and cost-efficient solution for managing its workforce—along with three lasting partnerships!



For more information on NOVAtime and how they can help you streamline your workforce management needs, please email sales@novatime.net or call 877.486.6682.
